

82-1371/1

ROUTING AND RECORD SHEET

SUBJECT: (Optional)

FY 1982 Minority Business Goals

FROM:

James H. McDonald
Director of Logistics

EXTENSION

NO.

OL 2 2513a

DATE

3 JUN
1982

25X1

TO: (Officer designation, room number, and building)

DATE

OFFICER'S INITIALS

COMMENTS (Number each comment to show from whom to whom. Draw a line across column after each comment.)

1. [Redacted]
Executive Secretary

6/8

6/8

JSC

The attached paper recommends the renegotiation of FY 1982 minority business goals with the Small Business Association. Because of the DCI statutory authorities and responsibilities which preclude third party privity to our procurement procedures, this Agency has never formally established Small Business minority goals. This position has been accepted by cognizant oversight bodies and reviewed and accepted by various Congressional committees. Since there are no CIA goals to renegotiate, recommend we do not comment on the proposed Presidential memorandum regarding this subject.

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FORM
1-79610 USE PREVIOUS
EDITIONS

L-300

EXECUTIVE SECRETARIAT **Routing Slip**

TO:		ACTION	INFO	DATE	INITIAL
1	DCI				
2	DDCI				
3	EXDIR				
4	D/ICS				
5	DDI				
6	DDA	X			
7	DDO				
8	DDS&T				
9	Chm/NIC				
10	GC				
11	IG				
12	Compt				
13	D/EEO				
14	D/Pers				
15	D/OEA				
16	C/PAD/OEA				
17	SA/IA				
18	AO/DCI				
19	C/IPD/OIS				
20					
21					
22					
		SUSPENSE <u>1500, 3 June</u> Date			

Remarks: Any comments to me NLT 1500 3 June.
Negative report required.

Executive Secretary
2 June 82
Date

THE WHITE HOUSE
WASHINGTON

82-1371

Executive Registry
82-5303

CABINET AFFAIRS STAFFING MEMORANDUM

DATE: June 1, 1982 NUMBER: 065269 SC DUE BY: COB June 3
SUBJECT: FY 1982 Minority Business Goals

JUN 2 8 15 AM '82
ER

	ACTION	FYI		ACTION	FYI
ALL CABINET MEMBERS	<input checked="" type="checkbox"/>	<input type="checkbox"/>	Baker	<input type="checkbox"/>	<input type="checkbox"/>
Vice President	<input type="checkbox"/>	<input type="checkbox"/>	Deaver	<input type="checkbox"/>	<input type="checkbox"/>
State	<input type="checkbox"/>	<input type="checkbox"/>	Clark	<input type="checkbox"/>	<input type="checkbox"/>
Treasury	<input type="checkbox"/>	<input type="checkbox"/>	Darman (For WH Staffing)	<input checked="" type="checkbox"/>	<input type="checkbox"/>
Defense	<input type="checkbox"/>	<input type="checkbox"/>	Harper	<input type="checkbox"/>	<input checked="" type="checkbox"/>
Attorney General	<input type="checkbox"/>	<input type="checkbox"/>	Jenkins	<input type="checkbox"/>	<input type="checkbox"/>
Interior	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
Agriculture	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
Commerce	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
Labor	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HHS	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
HUD	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
Transportation	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
Energy	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
Education	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
Counsellor	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
OMB	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
CIA	<input checked="" type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
UN	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
USTR	<input type="checkbox"/>	<input type="checkbox"/>		<input type="checkbox"/>	<input type="checkbox"/>
CEA	<input checked="" type="checkbox"/>	<input type="checkbox"/>	CCCT/Gunn	<input type="checkbox"/>	<input checked="" type="checkbox"/>
CEQ	<input checked="" type="checkbox"/>	<input type="checkbox"/>	CCEA/Porter	<input type="checkbox"/>	<input type="checkbox"/>
OSTP	<input checked="" type="checkbox"/>	<input type="checkbox"/>	CCFA/Boggs	<input type="checkbox"/>	<input type="checkbox"/>
SBA	<input type="checkbox"/>	<input type="checkbox"/>	CCHR/Carleson	<input type="checkbox"/>	<input type="checkbox"/>
			CCLP/Uhlmann	<input type="checkbox"/>	<input type="checkbox"/>
			CCNRE/Boggs	<input type="checkbox"/>	<input type="checkbox"/>

REMARKS:

The attached paper has been developed by the Office of Policy Development. It is being added to the Cabinet Council on Commerce and Trade agenda for Thursday, June 3. Please review the paper and provide any views you may have at the meeting or in writing to my office by COB Thursday.

RETURN TO:

☒ Craig L. Fuller
Assistant to the President
for Cabinet Affairs

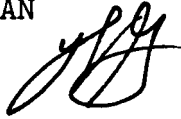
☐ Becky Norton Dunlop
Director, Office of
Cabinet Affairs

MEMORANDUM

THE WHITE HOUSE

WASHINGTON

May 26, 1982

MEMORANDUM FOR: RICHARD G. DARMAN
FROM: WENDELL W. GUNN 
SUBJECT: FY 1982 Minority Business Goals

The Office of Policy Development recommends that the aggregate goal for federal procurement from minority firms for FY 1982 be increased in line with the growth in total federal procurement. This goal includes prime contracting, subcontracting and the 8(a) program. A detailed analysis by Dan Smith is attached, from which the following is taken:

For Fiscal Year 1982, a goal of \$3,702 million was established. This goal is 10 percent less than what was actually achieved in FY 1982 (\$4,112 million) and comes during a year when overall Federal procurement is expected to increase 6 percent. This information has not as yet been made public.

There is no justification for setting minority procurement goals at a level 10 percent below the level of the prior year when total procurement will be up 6 percent unless both of the following are true:

1. There is a genuine inability to meet a higher objective due to a relative paucity of capable minority contractors, and;
2. There are serious negative consequences associated with falling short of a procurement objective, once set.

Total minority procurement, including amounts granted under competitive bidding, is less than 2 percent of total procurement. Decreasing the objective brings no budget savings. Therefore, it would not only send a negative signal to the minority business community, but an unnecessary negative signal.

Since it is late in the fiscal year, prompt action is required. It is recommended that a Presidential memorandum, substantially in the form of the attached draft, be sent to department and agency heads, and that the SBA Administrator renegotiate the 1982 goals to a higher level.

cc: Ed Harper
Roger Porter
Dan Smith